

P.B. MARATHE

B.E. (Civil), MIE, FIV, MACI.

Govt. Regd. Valuer.

Consultant-Project execution & Rehabilitation works.

To,

Sub: Appointment as a "Project Management Consultant" in your Organization on retainer ship basis.

Dear Sir,

Thank you very much for considering me for discussing possibilities to offer PMC services to your group.

I am a graduate civil engineer having a experience of 27 years in different fields of civil engineering like project planning & execution, quality control, marketing, purchase, use of construction chemicals etc (Detail Bio-Data attached for reference). After doing service for 14 years in difference reputed organizations I started my consultancy as I can not have full time assignment being a Govt. Regd. Valuer & my experience of last 12 years of consultancy services rendered has been very good & beneficial to both the sides.

Now I am looking for more options & I felt that I can discuss with you & offer my services to your group because you are a quality conscious group with a planning of many good projects in near future & am sure that I can utilize my knowledge, contacts & experience for your group & our association with each other will me long lasting & we can supplement each other for the benefits of both the sides. **I can either appoint my staff & take the entire technical responsibility of your sites through my staff or can come on retainer ship basis to your office/sites & work with your staff.**

Some of the services I can offer are as follows,

- Conceptual planning of the project for best utilization in all aspects.
- Selection of right team of labour contractors, suppliers, consultants, etc.(Helping in finalizing vendors.)
- Coordinating & finalizing all the drawings with concerned authorities like clients, architects, RCC/service consultants etc through site incharge.
- Preparing detailed specifications of works.
- Selection of best suited construction materials & negotiating best rates from the suppliers.(Helping in purchase of materials.)
- Providing services for proper site execution as per requirements to ensure cost effective results with regards to quality & time.
- To coordinate with architects, consultants & other agencies if any.
- To study & introduce new cost effective methods/materials for faster & better results.
- To introduce different formats/checklists as per requirement for better implementation of quality standards.

B/5, New Prerna Co-op Hsg. Soc M.D. Rd., Panchpakhadi, Thane (W)Ph. 25408507.
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These are some of the services which I can provide, however any other service required can also be provided, as it will not be easy to define everything unless we start working together & know each others requirements in detail.

I hope this will give you a fair idea of the services I am in a position to offer & I am sure that you will find this interesting & we can meet once as per your convenience to discuss this in detail.

With Regards,

Yours faithfully,

(P.B.Marathe.)

Encl: Bio-data & company profile

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Company Profile.

I am a **graduate Civil Engineer** with 27 years of experience in the different fields of civil engineering . I am a “**Govt. Registered Valuer**” & I also hold following memberships,

- Member of “Inst. Of Engineers” (MIE)
- Fellow Of Institute of Valuers (FIV)
- Member of “American Concrete Inst.”(MACI)
- License as “**Site Supervisor Grade-1**” from Mumbai mun. Corpn.

I have worked on managerial positions in different reputed organizations before starting my own “Civil engineering consultancy & Valuation works.” Some of the cos. in which I have worked are as follows,

- **Tata Electric cos.**
- **Gujrat Ambuja Cements Ltd.**
- Garware Paints Ltd.
- Deepak Fertilizers Ltd.
- Dewan Housing Development Ltd.
- Reputed builders like “Lok group, Deshmukh Builders”etc.

1. After working for more than 15 years in different fields, I started my own business in the field of project consultancy on retainershipbasis, initially rendered services to “**M/s R.Raheja group co,**” “ **M/s Ashar Group**” a reputed builder organizations in Mumbai &Thane by helping them on their projects on all technical aspects & “**International Institute for Population Sciences (IIPS)- Govandi**” for helping them on their tech.requirements on retainer ship basis for 3& half years with “**M/s Vikas Gokhale-HUF**”-**Structural Engineer & Project Management Consultant as in charge of his PMC division handling PMC projects at Andheri & Nerul for 4 yrs.** with M/s **Siddhivinayak Enterprises** at Diva on 2 projects for 4 yrs & with “**M/s East India Earthmovers**” Thane for 3.5 yrs.

Presently I am working as Free Lance “Technical Consultant” with “**M/s Sainath Developers- Mulund**” & as PMC, With **M/s Shrishti Gp.**for their project @ Thane, for “**M/s Aaditya Associates**”- at Thane for 4 projects, With **M/s Samuday Gp.**for their project @ Dativali with **M/s Ashar Gp.**Thane for Quality monitoring & with **M/s Kutchi Sarvodaya Nagar,** for their project at Chembur

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Details of few projects Completed Recently :

- 1 Construction of 20 storied building for Saidas Soc at Versova of 1,20,000 sft
Architect : M/s Kalgutkar Associates, RCC Consultant : M/s A.L.Prabhu.
2. Construction of 13 storied tower for IPS officers at Palm Beach Road, Nerul of 70000 sft
Architect : M/s Hafeez Contractor, RCC Consultant : M/s Mahimtura Associates.
3. Construction of 21 storied tower at Thane of 100000 sft for M/s East India Earthmovers.
Architect : M/s Nilesh Sawant, RCC Consultant : M/s Ajay Mahale.
- 4 M/s Sainath Developers, Ghatkopar- residential cum commercial bldg 1,00,000 sft
Architect : M/s Raza Kabul, RCC Consultant : M/s R.C.Tipnis.
5. With **M/s Siddhivinayak Enterprises** (Kamran Group co.), **M/s Vighnaharta Enterprises** at Diva-2 projects for 7 & 14 residential cum commercial Buildings.- App. 3,50,000 sft, Architect : M/s Makrand Toraskar & Mr.Samir Lotke, RCC Consultant : M/s Ajay Mahale.

Details of projects in hand :

- a) With **M/s Aaditya Associates** @ Thane for 4 projects. Appx. 1,00,000 sft each Architects : M/s Saakar, M/s Shashi Deshmukh, M/s Ravi Iyer & RCC Consultant : M/s Anand Sawant.
- b) With **M/s Shrishti Gp.** Thane for One project, area appx. 25000 sft, Architect : M/s Architype, RCC Consultant : M/s Ajay Mahale.
- c) Working as in house consultant with **M/s Sainath developers** at their Mulund projects.
Architect : M/s Faroque Lokhanwala, RCC Consultant : M/s R.C.Tipnis.
- d) With **M/s Kutchi Sarvodaya Nagar**, for their project at Chembur, Architect : M/s Tiwaskar Associates, RCC Consultant Mr.M.R.Patil.
- e) With **M/s Ashar Gp.** Thane for Quality monitoring, Architect : M/s Suresh Babu, RCC Consultant M/s R.C.Tipnis & M/s J.W.Associates.
- f) With **M/s Samuday Gp.** for their project @ Dativali, area appx. 35000 sft, Architect : M/s Jeetesh Pawar, RCC Consultant M/s Bahubali.
- g) Also worked with Arch.Sandeep Sikre & Ass.Arch.Shoub Talib, Arch.Kutub Mandviwala, Arch.Sureshbabu, & RCC Consultants Mr.Watve from M/s Y.S.Sane, Rajesh Laddad & Mr.Rao of S.R.Consultants for short period.

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